

OUTSTART TECH

Company Profile



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Our Company

Outstart Tech is an Information Technology company incorporated in the year 2007 with a mission to provide technological solutions as well as Support to Pakistani customers across the country, spanning a range of verticals.

The Company provides software products, IT Infrastructure Solutions for a variety of industry verticals including Insurance, Banking, Capital Markets, Mutual Funds & Asset Management, Wealth Management, Government, Manufacturing and Retail. These solutions and services include Managed IT Services, Application Software Development & Maintenance, Payment solutions, Business Intelligence.

The Company's Global Delivery Model provides for the best resources to be drawn from its vast talent pool across the globe to offer optimal solutions to our customers.

Mission Statement

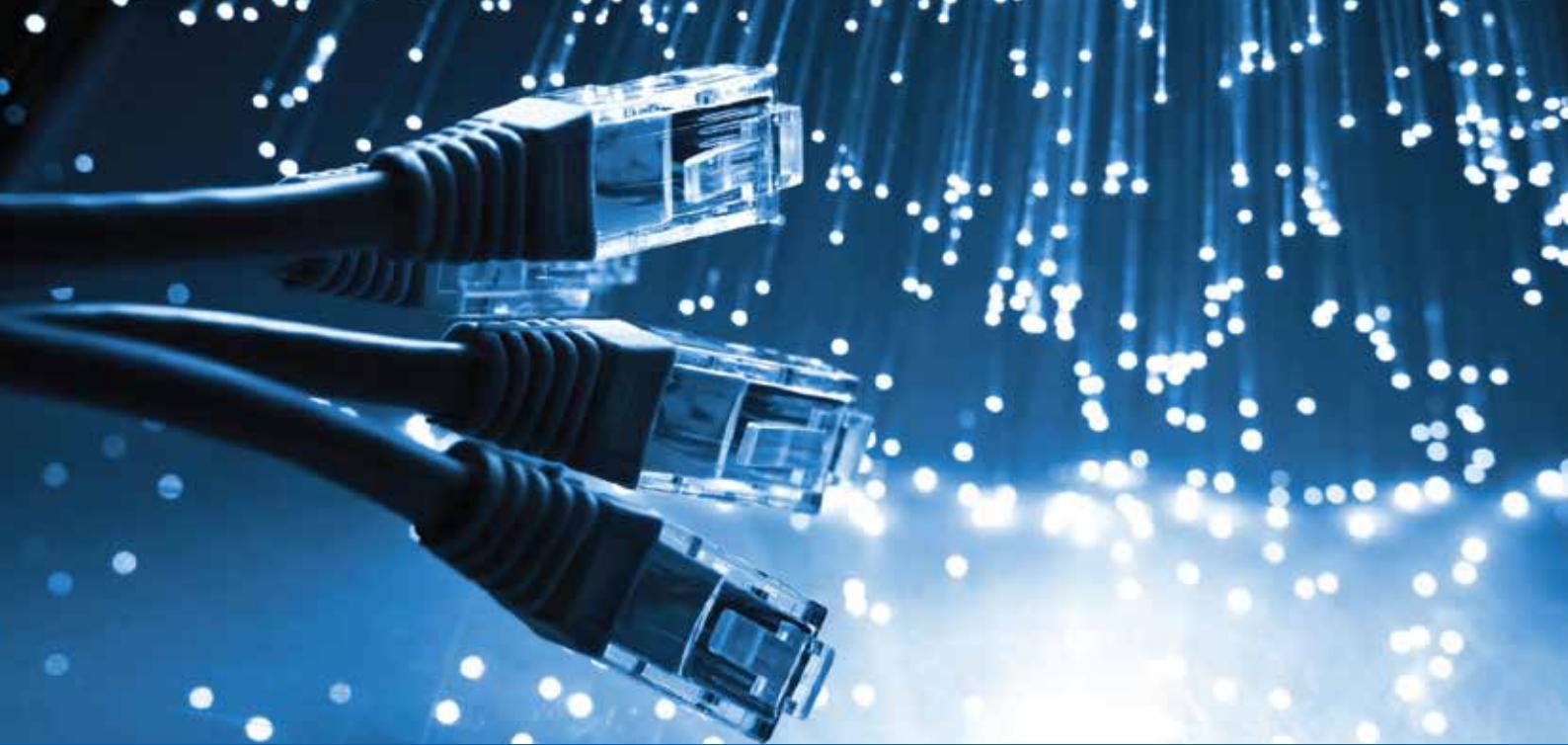
Our mission is to build globally admired technology powerhouse and to be the preferred business partner for customers, vendors, employees and investors with highest level of ethics, integrity and dignity.

Outstart Tech is about 11 Years old Origination with a turnover of around 150 Million. We constantly follow technology and focus on technologies which can deliver value to your business. Our Proof Concept Lab enables our engineers gain experiential knowledge on the latest technologies. This knowledge aids in identifying and recommending the best-fit solution to clients to address their current & future business needs and de-risk technology adoption.

Our “solutions” approach, along with constant exploration of the changing technology landscape, focuses on enabling customers derive higher ROI for the investments they make.

Vision

To provide and optimize IT computing infrastructure



Solutions



Storage Solutions

SAN Solution
NAS Solution
DAS Solution
Storage Consolidation
Disaster management and recovery solutions
Resource management solutions



Network Solutions

Access solutions
LAN & WAN Solutions
Wireless Solutions
Effective Management Solutions

Solutions



Security Solutions

Firewalls/UTM
Managed Security Services
Antivirus Solution



Middleware Solutions

Outstart Tech's expertise covers the integration and support of Lenovo/ IBM and HP Middleware tools. The skill pool also provides the implementation and support on Lotus Domino and MS Exchange



Database/Backup Solutions

Outstart Tech has skills and partnerships to install, provide migration services and support on most of the standard database software's. The experience spans across Oracle, SQL and DB2. We are tier2 partner for the disk/tape back-up solution for Veritas, EMC, HP and Net App.



Software Solutions

ERP Solutions
Web Development
Android / IOS
Cloud Computing
Virtualization



Services

Outstart Tech provides the enterprise infrastructure solutions as project on going partner or as service component. Outstart Tech does design, deploy, manage and audit services as per SPECTRA methodology for infrastructure lifecycle.



DESIGN

Designing an infrastructure solution is mapping your organization's business objectives to blue print of scalable, reliable, manageable and available infrastructure with a high return on investment technology solutions.

Explore emerging technology trends, the latest solutions and strategies and how Outstart Tech work with you to turn your investment into a competitive business advantage.

Steps for a high performance enterprise infrastructure:

STRATEGY AND PLANNING

EVALUATION AND SIZING



DEPLOY

Outstart Tech integration and deployment services are to create complex infrastructure that leverage multi-vendor technologies.

Rolling out an enterprise infrastructure design with professional project management, technology skills and educating users and

Services

administrators ensures least time and indirect costs from design to productive infrastructure stage.

IMPLEMENTATION

LEARNING SERVICES



MANAGE

The management of the enterprise infrastructure centers around high availability, lower cost of ownership through scalable service options and more strategic approach to infrastructure performance with focus on results, continuous accountability.

For committed performance with SLA Outstart Tech offers:

AVAILABILITY SERVICES

INFRASTRUCTURE MANAGEMENT OUTSOURCING

INFRASTRUCTURE OUTSOURCING



REVIEW

To ensure highest return on investment and optimum performance level, it is important to assess compliance level for infrastructure components and then create requisite plan for improved performance and standard compliance.

Outstart Tech objectively reviews your infrastructure component with respect to reference standards for bench marking and performance improvement recommendations.



Reason to partner with...

Focus

Outstart Tech has never diluted its continued leadership efforts by getting it involved in the business activities not in line with its vision, mission and core competence. Outstart Tech has since the beginning has been concentrating on the technology infrastructure element integration with the targets to develop the scalable, reliable and available technology infrastructure Solutions.

Experience

Outstart Tech was incorporated in the year 2007 as a unique concept of vendor independent integration Services Company providing the heterogeneous platform integration for servers, networks and databases. Over the years we have added the skills and competence to address the more recent infrastructure needs of storage, middleware and security.

Resources

Outstart Tech believes that to be a partner to its vendors, employees, customers and investors, it needs to invest in usable assets and resources that will be bring long-term commitment to market. Over the years Outstart Tech has invested into those assets that make the backbone of the organizational resources to help us develop productive environment, reach and financial stability.

Reason to partner with...

Best Team the Competence factor

The industry certified skills with IBM, HP, 3M and Allied Telesis certified consultants - are the most important component of Outstart Tech Best Team which also consists, MCAs, MBAs and business and system analysts with wide industry experience. Our team thus, possesses a deep understanding of both technology and business processes.

We have developed unique programs to reach and partner with the best talent and skills in the industry. And a corporate environment designed for and by technical managers, which allow us to attract, train and develop a continuously evolving partnership with the "BEST of the BEST".

Each Outstart Tech team member has the expertise on at least one niche area of the technology and is further developed by the rich experience he/ she is exposed to on some of the unique multi-platform and proprietary forms of networks and storage at our Knowledge Management Center. The principle that keeps the team technologically ahead of anyone else is to constantly develop the expertise through experience, document experience as information and let information be available as knowledge.

This knowledge is the Team Intellect which has an answer to all the complex requirements of the heterogeneous computing environments and to deliver the best technical solutions to new emerging issues of

High availability, systems manageability, disaster recovery planning and to control the TCO.

Reason to partner with...

Methodology

Our best practice, solutions and case studies are all documented in the OUTSTART TECH Methodologies. Our approach ensures that every client constantly receives a high level of services - no matter where they are on the globe, what team is deployed or how complex and heterogeneous is his computing environment.

We believe that the best solutions come by following the quality practices. We have quality process documents designed by some of the most renowned industry consultants.



Our Partners

Lenovo™



3M

PELCO

by Schneider Electric

 **Allied Telesis**

 **CROWN**
canyon

 Microsoft

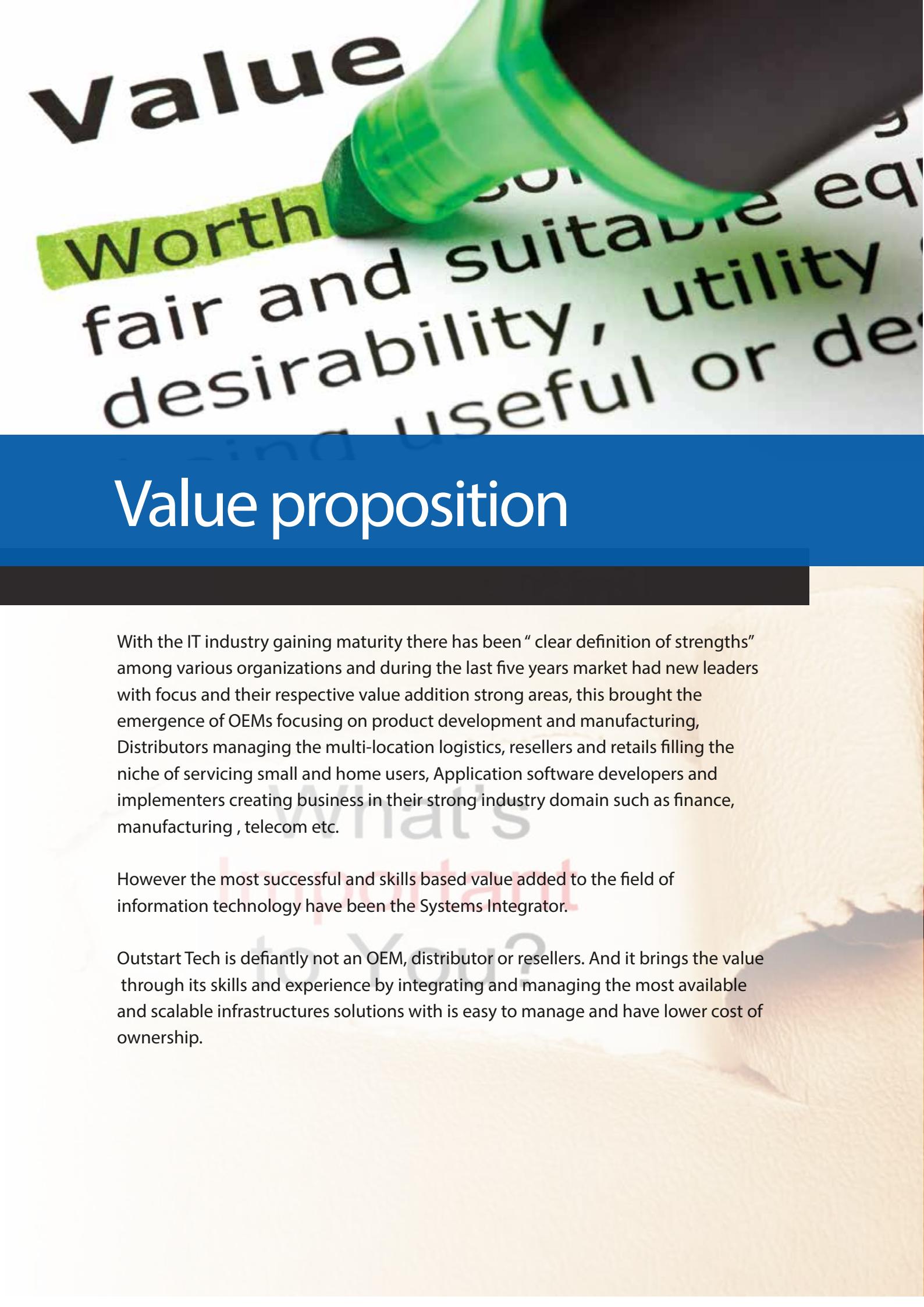

vmware®


CISCO

VERITAS
Backup Exec™

 **NetApp®**
Go further, faster


HIKVISION
First Choice for Security Professionals



value

worth

fair and suitable eq
desirability, utility
useful or de

Value proposition

With the IT industry gaining maturity there has been " clear definition of strengths" among various organizations and during the last five years market had new leaders with focus and their respective value addition strong areas, this brought the emergence of OEMs focusing on product development and manufacturing, Distributors managing the multi-location logistics, resellers and retails filling the niche of servicing small and home users, Application software developers and implementers creating business in their strong industry domain such as finance, manufacturing , telecom etc.

However the most successful and skills based value added to the field of information technology have been the Systems Integrator.

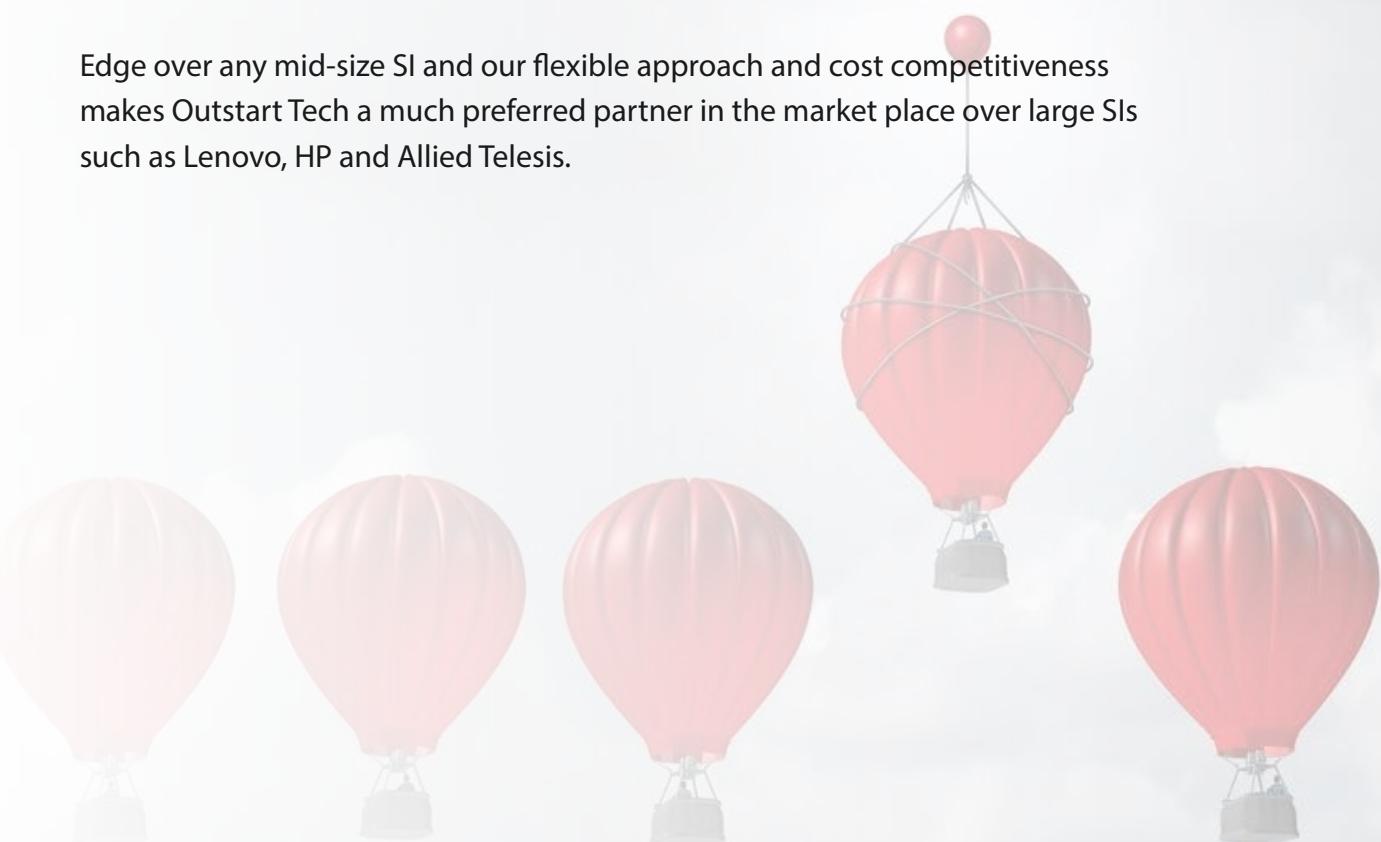
Outstart Tech is defiantly not an OEM, distributor or resellers. And it brings the value through its skills and experience by integrating and managing the most available and scalable infrastructures solutions with is easy to manage and have lower cost of ownership.



Competitive advantage

Unlike a product, systems integration is a “people” based solution creation and delivery business. Outstart Tech due to its team, patented methodology, experience and market credibility has a strong

Edge over any mid-size SI and our flexible approach and cost competitiveness makes Outstart Tech a much preferred partner in the market place over large SIs such as Lenovo, HP and Allied Telesis.





Some Esteemed Customers

Netsol Technologies
Allied Bank Limited
IBA Sukkur University
Express News
Finca Microfinance Bank
Hi Tech Lubricants Limited
Dandot Cement Company Limited
K&N's Foods (Pvt) Limited
Maple Leaf Cemen
Nishat Mills Limited
Ghani Glass
Pakistan Railways
Treet Group of Companies
WWF - Pakistan
Wateen
Kashf Foundation
University of Health Sciences
Punjab Higher Eductaion Commision
Punjab Board of Revenue
Punjab Population Innovation Fund

Some Esteemed Customers

Contour Soft

Pakistan Stock Exchange

Arid Agriculture University Rwalpindi

Qarshi Industries

Bahria University Islamabad

Fast University

Wafaqi Urdu University

Quaid e Azam International Hospital

Maroof Hospital

Ripha University Islamabad



Offices

Coperate Office:
472, G-1 Johar Town Lahore,
Pakistan

Islamabad:
Office No 7 3rd Floor Rose Arcade Near Rehmanabad Metro Stop Rawalpindi

Karachi:
F 441 Site Area Karachi



SUPPORT LOCATIONS

1. Lahore
2. Faisalabad
3. Sargodha
4. Multan
5. Khairpur Sind
6. Bahawalpur
7. Peshawar
8. Gujranwala
9. Quetta
10. Mazafarabad